

# Diversionary Works

## Traffic Management Fact Sheet



**An overview of the challenges and opportunities for developers in Traffic Management - Finding the right partner can save you time, valuable resource and tens of thousands of pounds.**

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# Traffic Management Challenges and How to Overcome Them in 5 Simple Steps

## Introduction

### The Challenge:

Housebuilders and Developers often find they have to deploy Traffic Management (TM) for utility Diversionary Works and are hugely overcharged by Undertakers (Utility Companies) with little way of managing them.

The challenge is that this aspect of a development scheme falls outside of most developers' skill sets. They do not know how best to manage these works for the best outcome (time to deploy and completion on time) or to budget for the works.

Undertakers often dictate the programme of works to which the developer feels they must comply and dance entirely to the Undertakers tune – false, entirely not true.

The developer also feels at risk in relying upon the Undertakers completing their works at agreed times and when they don't, it can cause the developer a lot of pain in additional resource being burnt at an expensive rate as well as 'Lane Rental' charges which can start at £1,400 per day going up to £2,500 per day.

**Did you know you don't have to pay Line Rental Charges as part of your Diversionary Works?**

### How We Can Help?

#### The Opportunity:

Part of the work we do is not just getting your C4's reduced by an average of 62%, we ensure that the right contractual text is included in that quotation to the Undertakers to ensure that;

- They are legally committed to meeting your project timescales
- The Diversionary Works is 'exempt' from Lane Rental charges
- Financial losses incurred by the developer can be claimed back from an Undertaker if they are as a result of the Undertaker over running in their diversionary works
- All works are carried out inline with the NRSWA 1991 and it's Code of Practice for Diversionary Works **which is your insurance cover**

LA's recently increased Section 74 charges to drive increased collaboration & co-ordination between Developers and Undertakers to avoid lengthy road closures which don't benefit anybody.

Developers work hard to manage Undertakers activities for their schemes but don't unfortunately enjoy the same kind of priority attention in return from the Undertaker themselves.

That is because they are not motivated correctly – we know how to motivate them and that's because we make sure we protect you the Developer 100% of the way using contractual text enshrined in law, namely the (NRSWA 1991).

Undertakers very rarely come up against such contractual text, hence why they are often not held accountable on diversionary works and associated scheme milestones, and therefore the Developer is led to pay the price in;

- Cost
- Time delays
- Wasted Resource
- Potentially an extended and missed project deadline

We will ensure that when you apply to the LA for your Permits to Work at the appropriate time, that this will mirror what is written in the C4 agreed with the Undertaker to build in accountability.

The Undertaker can then be made accountable for;

- Any delays in their / your programme of works
- Any additional costs that are incurred through their poor project management
- Any fines incurred from the Local Authorities / Highways Authority
- Ensuring your project is not put at risk of delays

### **In Summary**

Often times Diversionary Works can extend way beyond your planned deadline and cost you tens of thousands of pounds and sometimes PR issues / challenges with local residents.

Would you go on a skiing holiday without travel of life insurance? No. Then don't do your next Diversion without an Audit and Seal of Approval from us.

**Traffic Management Challenges and How to Overcome  
Them in 5 Simple Steps**

**Step 1 :** Sign our Partner Agreement

**Step 2 :** Send us your C4 along with any other documents on your diversion

**Step 3 :** Within 10 working days we could have your C4 reduced in cost and advisory contractual text to include accountability around completion dates

**Step 4 :** On your approval, we will submit to the Undertaker for acceptance

**Step 5 :** You now have a professionally audited C4, with the correct costings (in detail) with future protection on time, resource and budget

We look forward to hearing from you.

Best wishes

Paul Eaton – CEO

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